LIETUVOS ORO UOSTAI
VNO KUN PLQ

APPROVED BY
Order No. 1R-2026-174
of the CEO of
JSC Lithuanian Airports
of 29 October 2026

INCENTIVE SCHEME FOR THE RESTORATION OF ROUTES OF IMPORTANCE TO BUSINESS AND INBOUND TOURISM

TABLE OF CONTENTS

1. Preamble 2
2. Definitions of Terms 2
3. Incentive Scheme 3
4. Eligibility 4
5. Application 5
6. Approval 5
7. Application of Discounts 6
8. Validity, Amendment and Termination of the Incentive Scheme 6
ANNEX 1 7

Published by:
JSC Lithuanian Airport
Address: Švitrigailos st. 19-103
03228 Vilnius
Telephone: +370 5 273 9326
Email: info@ltou.lt

1. Preamble

JSC Lithuanian Airports (hereinafter referred to as **Lithuanian Airports**), through this Incentive Scheme for the Restoration of Routes of Importance to Business and Inbound Tourism (hereinafter referred to as the **Incentive Scheme**), seeks to encourage airlines to promptly restore the routes specified in the list approved by Order No. 4-393/3-335 of 17 July 2023 of the Minister of Transport and Communications of the Republic of Lithuania and the Minister of the Economy and Innovation of the Republic of Lithuania "On the Approval of the List of Routes Important for Business and Inbound Tourism, for which Incentives May be Implemented to Ensure Targeted Connectivity" (hereinafter referred to as the **List**), which were operated to or from Vilnius Airport (hereinafter referred to as **VNO**), Kaunas Airport (hereinafter referred to as **KUN**) or Palanga Airport (hereinafter referred to as **PLQ**), managed by Lithuanian Airports, but which, for any reason, have been discontinued and are not being operated at the time of submission of the application, or whose discontinuation has been confirmed to take effect before the Commencement Date(as defined below). The Incentive Scheme also aims to ensure the continuous and sustainable development of the route network and to increase passenger numbers.
The Incentive Scheme is targeted and therefore cannot be combined with other incentive Schemes of JSC Lithuanian Airports. However, airlines or airline groups seeking to operate the routes listed in the List are entitled to choose to operate such routes under other Incentive Schemes of JSC Lithuanian Airports.

2. Definitions of Terms

IATA Season means a period of the year determined by the International Air Transport Association (IATA), divided into the IATA Summer Season (from the last Sunday in March of the current year to the last Saturday in October of the same year) and the IATA Winter Season (from the last Sunday in October to the last Saturday in March of the following year).

Route Renewal Incentive means an incentive applicable to an airline restoring flights on a discontinued scheduled route to or from VNO or PLQ, in accordance with the terms and conditions of Vilnius Airport Incentive Scheme or Palanga Airport Incentive Scheme, as approved by the Chief Executive Officer of JSC Lithuanian Airports.

Discontinued Route means a regularly operated Important Route on which the total number of passenger seats offered by all carriers has decreased by 100%.

Airline Group means affiliated airlines, including parent companies and subsidiaries, as well as companies in which 50% or more of the shares (interests, units or other voting rights at a shareholders' meeting) are directly or indirectly held by the same company.

Airport Charges means the charges levied by the airport for the use of services at VNO, KUN and PLQ, as specified in the Incentive Scheme, which the airline is required to pay to the airport and to which the airport applies discounts.

Approved Route means an Important Route for which incentives under this Incentive Scheme have been approved by a written confirmation issued by JSC Lithuanian Airports.

Commencement Date means the date of the airline's first actual flight on a specific Important Route.

Scheduled Flight means an individual flight within a series of flights (to and from an airport to and from the same destination), operated in accordance with a schedule published at the beginning of the relevant IATA Season, for which all passenger tickets are offered for sale through a standard Global Distribution System (GDS) or other publicly available ticket booking systems.

Seasonal Route means a route operated only during a specific IATA Season.

Important Route means a route specified in the List.

3. Incentive Scheme

3.1. The Incentive Scheme shall apply to airlines and Airline Groups. Airlines may fulfil the obligations of other airlines belonging to the same Airline Group as set out in this Incentive Scheme.

3.2. An airline resuming Scheduled Flights on a Discontinued Route from VNO, KUN or PLQ shall be entitled to discounts on Airport Charges for services provided in connection with that Important Route, subject to the criteria set out below.

3.3. The discount shall apply to the following Airport Charges:

- Departing Passenger Charge;
- Aircraft Landing Charge.

The discounts shall not apply to the following Airport Charges and fees:

- Aircraft Parking Charge;
- Follow-me Service Charge;
- Apron Management Service Charge;
- Centralised Infrastructure Charges;
- Charge for ensuring the proper assistance of persons with disabilities and persons with reduced mobility;
- Any other fees and/or charges introduced during the period of application of the Incentive Scheme.

3.4. The following discounts on Airport Charges shall apply under this Incentive Scheme:

Validity Period	**Discounts on Airport Charges**	
	Departing Passenger Charge	**Aircraft Landing Charge**
First Year	100%	50%
Second Year	80%	40%
Third Year	60%	30%

The Incentive Scheme shall apply for a period of three operating years from the Commencement Date of the resumed Important Route. Upon expiry of this period, the Airport Charges and rates in force on the expiry date shall apply.

4. Eligibility

4.1. The proposed route must provide access to an airport in a city specified in the List, to or from which flights have been discontinued and are not operated at the time of submission of the application, or are confirmed to be discontinued before the Commencement Date, or provide access to another airport located in the same city and specified in the List. The proposed route must also contribute to an increase in the total number of passengers handled at the airport and be commercially beneficial to Lithuanian Airports.

4.2. An Important Route shall be deemed to be a Discontinued Route (or confirmed as discontinued) if, at the time of submission of the application, flights on that route are no longer operated and/or direct flight tickets for flights on that route are no longer available for sale through a standard Global Distribution System (GDS) or other publicly available ticket booking systems for travel dates after the Commencement Date specified in the application, and the airline that previously operated flights on the Important Route has confirmed in writing (by email) to Lithuanian Airports that it will no longer operate such flights.

4.3. Lithuanian Airports shall have the right to decide to apply this Incentive Scheme also in cases where an airline or an Airline Group proposes to commence operating an Important Route that is already being operated from an airport managed by Lithuanian Airports, however sufficient air connectivity as set out in Clause 4.4 of this Incentive Scheme is not ensured, i.e. the route is operated for a period shorter than one full IATA Season and at a frequency of fewer than two return flights per week.
Where an airline proposes to modify an Important Route already operated by it, on which sufficient air connectivity is not ensured, so that the route meets the requirements set out in Clause 4.4 of this Incentive Scheme, i.e. by changing the frequency and/or operating period, the term of application of this Incentive Scheme shall be calculated from the date of the airline's first actual flight ensuring the frequency specified in Clause 4.4.
Where an Important Route is commenced by another airline, the term of application of the Incentive Scheme shall be calculated from the Commencement Date. For the avoidance of doubt, in the case referred to in this paragraph, existing Important Routes operated by different airlines or Airline Groups shall not be aggregated, i.e. the newly commenced Important Route must fully comply with the requirements set out in Clause 4.4.

4.4. Scheduled Flights on Important Routes must be operated throughout the year. The minimum required frequency is two return flights per week. This Incentive Scheme shall not apply to Seasonal Routes.

4.5. The proposed Important Route must be operated from VNO, KUN or PLQ on a non-stop basis.

4.6. This Incentive Scheme shall not be applied in conjunction with any other incentive Schemes or incentives approved by orders of the Chief Executive Officer of JSC Lithuanian Airports and in force at the time.

4.7. Upon receipt of a reasoned written request from an airline or an Airline Group that is receiving incentives under another Incentive Scheme published and currently in force by Lithuanian Airports and that meets the eligibility criteria of this Incentive Scheme, Lithuanian Airports shall have the right to decide to replace the Incentive Scheme/incentive applicable to such airline or Airline Group with this Incentive Scheme. For the avoidance of doubt, where an airline or an Airline Group exercises the right specified in this Clause and Lithuanian Airports decides to grant such airline's or Airline Group's request, any discounts, incentives or other rights granted under the Incentive Scheme/incentive in which the airline or Airline Group participated prior to the replacement pursuant to this Clause shall cease to apply, i.e. the incentives granted under the previous Scheme/incentive shall be discontinued.

4.8. Where Lithuanian Airports approves the application of this Incentive Scheme, pursuant to Clause 4.7 hereof, in respect of a route operated by an airline receiving incentives under the Route Renewal Incentive, the term of application of this Incentive Scheme shall, in such case, be calculated from the Commencement Date, and the applicable discount rate shall be determined based on the remaining period of the Incentive Scheme.

4.9. Where the frequency of Scheduled Flights operated by an airline on an Approved Route is reduced during a certain period and falls below the minimum flight frequency specified in Clause 4.4, this Incentive Scheme shall not apply during that respective period. Lithuanian Airports reserves the right not to revoke the approval and to continue applying the incentives for the remaining periods during which the flight frequency meets the minimum frequency requirements.

4.10. This Incentive Scheme shall not apply to an airline resuming its own discontinued Important Route.

5. Application

5.1. Airlines wishing to benefit from this Incentive Scheme must submit a completed application form (Annex 1 to the Incentive Scheme) by email to avia@ltou.lt no later than 15 business days prior to the Commencement Date.

5.2. Where two or more airlines submit applications for incentives under this Incentive Scheme for the same period, the application of the Incentive Scheme shall be approved for the airline that was the first to announce and commence ticket sales for the relevant Important Route through a standard Global Distribution System (GDS) or other publicly available ticket booking systems.

6. Approval

6.1. An airline that has submitted an application for incentives under this Incentive Scheme in accordance with the prescribed procedure, and whose application meets the requirements set out in this Incentive Scheme, shall be issued a letter of approval confirming that the eligibility criteria for the application of this Incentive Scheme have been met.

6.2. If an airline that has received a letter of approval for the application of this Incentive Scheme fails to commence operations on the Important Route on the Commencement Date specified in its application, such approval shall automatically expire after the Commencement Date, unless Lithuanian Airports and the airline agree on a different Commencement Date prior to the originally specified Initial Date.

7. Application of Discounts

7.1. The discounts specified in Clause 3.4 of this Incentive Scheme shall be deducted from the respective Airport Charges for services provided during the relevant calendar month.

7.2. Discounts on Airport Charges shall apply to an Approved Route for the period specified in this Incentive Scheme.

7.3. The airline must notify Lithuanian Airports of any changes to its flight schedule and operating dates. Lithuanian Airports may unilaterally revoke the approval if the airline fails to comply with the minimum flight frequency or any other eligibility requirements for receiving incentives set out in this Incentive Scheme.

8. Validity, Amendment and Termination of the Incentive Scheme

8.1. This Incentive Scheme shall remain in force until 31 March 2030.

8.2. This Incentive Scheme shall apply to an airline only for as long as the airline and other airlines belonging to the same Airline Group fully comply with the provisions of this Incentive Scheme and the General Terms and Conditions for the Use of Lithuanian Airports, published on the website www.ltou.lt .

8.3. If an airline or any other airline belonging to the same Airline Group fails to pay, by the due date, any Airport Charges or other fees and/or charges for services provided at VNO, KUN or PLQ, as applicable, fails to comply with the published General Terms and Conditions for the Use of Lithuanian Airports (www.ltou.lt), or abuses this Incentive Scheme, the incentives approved for the airline under this Incentive Scheme may be terminated early by a decision of Lithuanian Airports.

8.4. In the event of objective circumstances, Lithuanian Airports shall have the right to amend this Incentive Scheme or any part thereof. Lithuanian Airports shall notify the airlines of any amendments to this Incentive Scheme and specify the circumstances necessitating the amendment of the Incentive Scheme or any part thereof.

8.5. Applications submitted by airlines for the application of this Incentive Scheme shall be assessed by a commission established by an order of the Chief Executive Officer of JSC Lithuanian Airports. The commission shall submit recommendations to the Chief Executive Officer of JSC Lithuanian Airports regarding the approval or rejection of applications, as well as the implementation of other actions provided for under this Incentive Scheme.

8.6. In order to manage sanctions-related, reputational and other risks, and following an assessment of all available information obtained from the applicant and/or competent authorities, as well as from internal and publicly available sources, Lithuanian Airports reserves the right to reject an application in accordance with its internal business partner due diligence procedures (KYC-Know Your Customer).

LIETUVOS ORO UOSTAI
VNO KUN PLQ

ANNEX 1

APPLICATION FORM FOR THE INCENTIVE SCHEME FOR THE RESUMPTION OF ROUTES IMPORTANT FOR BUSINESS AND INBOUND TOURISM

Application to be sent to: avia@ltou.lt	
Airline	
Address	
Contact person (name, surname, position)	
E-mail address	
Invoices to be sent to	
Route (IATA codes)	
Number of departing flights per week	
January	
February	
March	
April	
May	
June	
July	
August	
September	
October	
November	
December	
Aircraft Details	Aircraft Type
	Number of Seats per Aircraft
Date of commencement of ticket sales through a standard Global Distribution System (GDS) or other publicly available ticket booking systems	
Commencement Date	
Flight Schedule	Attached
Date	

By submitting this application, I hereby confirm that the information provided herein is true and correct and that I agree to the terms and conditions of this Incentive Scheme.

LIETUVOS ORO UOSTAI
VNO KUN PLQ

Name, surname

Position

Signature _____